



About AIM

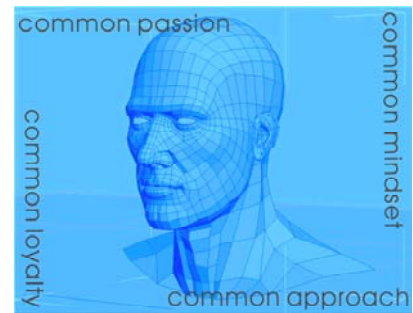
The London Stock Exchange's AIM market has often been described as the world's most successful market for junior and growth companies. Some of the often cited reasons why AIM has been so successful include the correct balance of regulation for companies listed on AIM, a critical mass of listed companies and investors ensuring that demand for capital is met with supply from institutions and private investors and the efficiency of the admission process.

Recently, AIM has become increasingly popular as an alternative listing venue for Asian companies.

Our Asian AIM Team

COMMONALITY is probably the word that best describes our Asian AIM team. The team is headquartered in our two principal offices - London and Hong Kong and supported by our offices in Guangzhou, Shanghai and Singapore.

Despite being continents apart, members of our Asian AIM team share a common culture, passion and work practice. There are no internal barriers or competition within our Asian AIM team. Free sharing of knowledge and ideas is highly promoted. The result is a unified team where team members do not second guess each other's advice and share a common approach and mindset in dealing with projects. More importantly, we share a common loyalty to our clients.



We are fully committed to develop a sustainable AIM market in Greater China and elsewhere in Asian. Our Asian AIM team is coordinated by two partners, Peter Bradley (based in London) and Lai Voon Keat (based in Hong Kong), both of whom have been with us for a considerable period.

For most projects, transaction partners and senior assistants are drawn from colleagues who have a history of working together to form the most efficient team for our clients.

About us

Overseas & associated offices

- Athens
- Bucharest
- Guangzhou
- Johannesburg
- Kuwait
- London
- Paris
- Piraeus
- Shanghai
- Singapore

Stephenson Harwood is an international commercial law firm with over 70 partners and 500 staff worldwide.

Headquartered in London, we provide a full range of services serving household names. Our business is focused on three key markets: the financial services, maritime services and the real estate markets. Together these three markets account for more than two thirds of our business. In London, almost 40% of our revenue is earned from overseas clients.

Our Asian law practice is headed by Stephenson Harwood & Lo, a joint venture between Stephenson Harwood and the local Hong Kong firm of Lo & Lo.

Stephenson Harwood & Lo was established in Hong Kong in 1979. It currently has over 90 staff, including 35 lawyers, most with many years of experience in Asia. Stephenson Harwood & Lo is experienced in a broad range of practice areas. The firm's particular strengths are found in the following areas: corporate/commercial, China FDI, banking and finance, financial services, litigation, shipping, intellectual property, property, tax and private capital.



STEPHENSON HARWOOD



羅夏信律師樓

STEPHENSON HARWOOD & LO

About our speakers

LAI VOON KEAT, CORPORATE PARTNER Hong Kong



Voon has broad experience in fund raising, cross-border restructuring, acquisitions and disposal of assets and shares, joint ventures and securities law, much of which relates to listed company clients. He also assists listed clients, both in Hong Kong and overseas, with on-going regulatory and compliance matters.

Voon heads the firm's Asia business technology group. He also advises on commercial agreements and contracts involving e-commerce businesses, software and website design and technology agreements.

Voon holds a distinction in MBA. Having worked as a management consultant and a corporate planning manager in a financial services institution enables Voon to be particularly aware of his clients' broader business needs.

Receiving his LLB from University College, London in 1990, Voon joined the London office as a trainee in 1991 and transferred to SHL upon qualification in 1993. He then returned to the United Kingdom at the end of 1995 to obtain a MBA and work as a management consultant before becoming a corporate planning manager in Malaysia. Voon rejoined Stephenson Harwood & Lo in 1998 and was appointed as a partner in 2001.

Recently, Voon was awarded the "AsiaLaw Leading Lawyers 2005" award in General Corporate Practice.

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PETER BRADLEY, CORPORATE PARTNER London



Peter practises corporate finance and commercial law for both listed and unlisted clients and for financial institutions and has practised both in Europe and the Far East

Peter's experience encompasses fund raising exercises such as rights issues and initial public offerings, mergers and acquisitions of both listed and unlisted companies, joint ventures and a variety of commercial contracts including technology licensing, hotel management contracts, distribution, agency and franchising arrangements.

Peter advised one of the largest mobile phone operators on its investments in the Far East, a Hong Kong based utility company on a major buy back of shares, a leading soft drinks company on its IPO and a leading European airline on a €2bn disposal program. He has also advised one of the world's largest drinks companies on the termination of certain joint venture arrangements, a leading international hotel group on a secondary listing and on its management contracts, and a leading European dairy products company on a UK acquisition. He has also advised a number of major international conglomerates on tax based reorganisations.

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